

**IMPORTANT  
DATES:**

- **Board Meeting**  
11/08/2018
- **Dinner Meeting**  
11/13/2018

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## Presidents Message - Kim Patterson, CPCU, AAI, AINS, ACSR

I hope everyone enjoyed our last dinner meeting with the speaker from the League of Women Voters, Janet Massaro. I thought the information she shared with us was very interesting. Thank you Twiesha for arranging it. Remember to vote on November 6<sup>th</sup>!

The membership drive was a great success. Thank you, Patsy, for your hard work and to everyone who brought a guest.

Sales of FNYIP's Daily Number Fundraiser have begun. The tickets are \$10 and are good for January, February and March. The prize is \$25 each day, \$50 on Sunday, and one bonus day per month with a prize of \$100. Those days are January 1<sup>st</sup>, February 14<sup>th</sup> and March 17<sup>th</sup>. These make great stocking stuffers or Secret Santa gifts. You can see me or Amy Timmerman to buy some for yourselves or to get some to sell.

The FNYIP Convention is May 2-5, 2019. Michelle DiMartile and Amy Timmerman are chair and co-chair. They will be looking for many people to help with the planning. Please get in touch with one of them if you are interested in helping. I hope everyone will consider attending the convention.

The next board meeting in Thursday, November 8<sup>th</sup> at 5:30 PM at Lawley, 361 Delaware Avenue, Buffalo. Everyone is welcome to attend, not just board members. You need to be buzzed in the front door, so let me know if you plan on attending!

See you at our next meeting!

In fellowship,  
Kim Patterson, CPCU, AAI, ACSR, AINS  
President – IWOB 2018-2019



*gobble 'til  
you wobble!*  
HAPPY TURKEY DAY!



# House Committee - Amy Timmerman

Our next dinner meeting will be held at Curly's Grille, 647 Ridge Rd, Lackawanna NY 14218

**When: Tuesday, November 13, 2018 at 5pm.** Networking and cash bar will take place from 5:00 to 5:45 p.m.  
**Dinner will be served at 5:45 pm**

**Cost:** \$25.00

**Regular Dinner:** Turkey Dinner  
**Alternative Dinner:** Thai Curry  
**Dessert:** Seasonal Cheesecake

**All dinners are served with Garden Salad / Dressing / Rolls & Butter / Coffee / Tea**

Please let me know of any dietary restrictions

- 1. Reservations must be made by 10:00 a.m. on the Friday before the dinner meeting. Email your reservation to me at [atimmerman@lawleyinsurance.com](mailto:atimmerman@lawleyinsurance.com) or call me at (716) 673-6243**
- 2. When making a reservation, if you want the alternate dinner option, please advise at that time**
- 3. Also advise the name of your employer, if you will be bringing a guest and what their dinner choice will be**

**Permanent Dinner List: (from last year) \*\*\*Email me if you want to be removed or added\*\*\***

|                |                    |                  |                     |
|----------------|--------------------|------------------|---------------------|
| Amy Timmerman  | Jo Ann Decker      | Natalie Golubski | Robin Grzechowiak   |
| Beverly Cotter | Kim Patterson      | Patsy Fuller     | Sandy Patterson     |
| Connie Smith   | Linda Potwora      | Rebecca Heim     | Twiesha Vachhrajani |
| Jean Young     | Michelle DiMartile | Renata Kowalczuk | Wendy Clemens       |

**FYI: Standing Rule #8A & #8B apply:**

**8A): Any member who name appears on the permanent dinner list must advise the House committee of cancellation by 10:00 a.m. on the Friday preceding the regular Tuesday meeting.**

**8B): Anyone with a reservation for dinner who does not cancel by 10:00 a.m. on the Friday preceding the regular Tuesday meeting must reimburse the Association for the cost of their meal.**

**Please note:** I will respond to your email to confirm receipt of your reservation. If I do not respond within 2 days, please give me a call.

Nametags will be provided at the registration table. Please wear them during the meeting and return them to the table when you leave.

**Amy Timmerman  
House Chair**

[atimmerman@lawleyinsurance.com](mailto:atimmerman@lawleyinsurance.com)

**(716) 673-6243 or cell (716) 573-6801**

## Membership - Patsy Fuller, CISR

Wow! The membership drive dinner meeting was amazing. We had 10 guests and have already received 3 new applications for the board to vote on at our next meeting.

In addition to the 50/50 and other fundraiser raffles we normally have at our regular dinner meetings, we will be having free door prize drawing for all in attendance.... Just for being there. We all give so much its like a thank you to everyone.

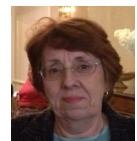
If you have any questions please feel free to call I me at 716-849-1543 or e-mail me at [pfuller@lawleyinsurance.com](mailto:pfuller@lawleyinsurance.com).

Thank you all! I look forward to seeing you at the November meeting.

Membership Chair  
Patsy Fuller, CISR  
[pfuller@lawleyinsurance.com](mailto:pfuller@lawleyinsurance.com)



## Nominating - Deanna Filipski



The following members have agreed to serve on the Nominating Committee: Sandra Patterson, Judy Linden, and Lisa Blendowski. At the November Board meeting their names will be submitted to the IWOB Executive Board for approval.

Thank you to these members for joining the Nominating Committee.

Deanna Filipski  
Nominating Committee Chair

## Safety - Michelle Bradley

The trees are changing color, temperatures are dropping, and we're all starting to bundle up more. We are on the brink of flu season! An average of 5-20% of people will get the flu each year with around 200,000 individuals requiring hospitalization. It is important to take precautions this flu season. Your health will thank you!

A flu vaccination is the most effective way to prevent the flu. The vaccine is designed to protect against the flu strains health experts believe will be most widespread each season. The annual vaccination is recommended for individuals over the age of 6 months and highly recommended if you are pregnant or have chronic health conditions. FluMist, a nasal spray flu vaccine, is available as an alternative to the flu shot. It takes about two weeks after the vaccine for adults to develop the antibodies to fight the flu.

In addition to getting the flu vaccination you should also try to protect yourself from the germs that may be around you. Flu germs can linger for up to 8 hours on shared surfaces such as tables, counters, doorknobs, and faucets. Here are some tips to further protect your health:

- Wash your hands with warm, soapy water every time you shake hands or touch a surface that may be contaminated
- Carry hand sanitizer for time when you don't have access to a sink to wash your hands
- Disinfect and clean any surfaces that may be contaminated
- Do not touch your mouth, nose, or ears without washing your hands first
- Keep your immune system healthy by getting 7-9 hours of sleep a night, exercise, and eating a balanced diet
- Quit smoking. Evidence shows that smokers get the flu more often than non-smokers

Common flu symptoms to look out for include fever, cough, sore throat, runny nose, headaches, fatigue, and muscle aches.

I hope everyone stays healthy this flu season!

Michelle Bradley  
Safety Committee  
[mbradley@lawleyinsurance.com](mailto:mbradley@lawleyinsurance.com)



# Employment - Jean Young



Hi Everyone,

Please see the below list of available jobs in our area. If anyone knows of any postings they'd like included in future bulletins, please feel free to email me.

## **RT Specialty/LoVullo**

### **Underwriter – Depew, NY**

RT Specialty, a division of Ryan Specialty Group is looking for an Underwriter to join our Depew, NY team. We are a fast paced, energetic and rapidly growing organization that offers a great opportunity for someone interested in further developing their career.

### **Other Positions- Depew, NY**

RT Specialty is looking for additional positions including:

Underwriting Analytics Specialist, Underwriting Auditor, Personal Lines Underwriter Assistant, Field Marketing Representative, Commercial Lines Production Underwriter. Application Support Manager,

To view more of the job descriptions and to apply please go to: [www.rtspecialty.com/careers](http://www.rtspecialty.com/careers)

## **Lawley Insurance**

Worker's Compensation Administrator – Buffalo, NY - <http://www.lawleyinsurance.com/careers/workers-compensation-administrator-buffalo-ny/>

Personal Insurance Account Manager – Buffalo, NY - <http://www.lawleyinsurance.com/careers/personal-insurance-account-manager-buffalo-ny/>

Commercial Insurance Marketer (Large Lines) – Buffalo, NY - <http://www.lawleyinsurance.com/careers/commercial-insurance-marketer-buffalo-ny/>

Jean Young

Employment Chair

[jyoung2@mtb.com](mailto:jyoung2@mtb.com)



## Education - Beverly Cotter, ASCR, CPIW, FIPC



Our November speaker will be Ryan O'Connor from Williams & O'Connor Financial Planning. Ryan will be speaking about "Key Personal & Business Owner Insurance Products and Planning Strategies"

Our Defensive Driving class was held on Saturday, Nov. 3<sup>rd</sup> at Walsh Duffield Companies. Thank you to everyone that attended.

I will be looking for suggestions for our scholarship questions very soon! Put on your thinking caps!

Yours in fellowship,

Bev Cotter  
Education Chair



## Bulletin - Michelle DiMartile, API, CPIW, FIPC



Articles for the December Bulletin will be due by November 20th.

Have a wonderful Thanksgiving!!!

Yours in fellowship,  
Michelle DiMartile, Bulletin Chair

[mdimartile@russellbond.com](mailto:mdimartile@russellbond.com)

# Public Relations - Natalie Golubski

Happy November!

Thank you to Bev, Kathy, Josie and Amy for participating and making a delicious meal on October 22 at Kevin Guest House! We were able to tour the current house, which they have added more rooms on the 3<sup>rd</sup> floor, and the brand new house next door! Kevin Guest House has their upcoming Affaire of the Heart on November 2<sup>nd</sup> at the Buffalo Club. There are more details on their website, <https://kevinguesthouse.com/events/aoh/>.

We will be collecting blankets for the Matt Urban Hope Center. They focus on revitalize Buffalo's East Side. At the last dinner meeting, I read the Hope Success Story about Mary. I would like to share Cynthia's Hope Story below.

"Cynthia, a mother of three was referred to the Hope House from Department of Social Services with the goal of finding housing. Cynthia was receiving some financial assistance but it was not enough to afford a three bedroom apartment for her and her children. Two of Cynthia's children were about to enter school but needed a physical. The Hope House's Housing Specialist was able to secure an emergency section 8 voucher for Cynthia then a three bedroom apartment. The Hope House's child specialist helped to set-up an appointment for the children to get physicals for school and secured primary care physician for the children. The case management team at the shelter work with Cynthia to develop a support system that she could rely on once she left the shelter. They also helped Cynthia learn coping skills to deal with the trauma she and her family were experiencing.

Once a move out date of the shelter was set Cynthia began working with our aftercare specialist to talk about her future plans. Cynthia is currently receiving financial help from the Department of Social Services. She is assigned to the Matt Urban Center to complete her work hours. We enrolled her into our Hope Works job skills program at the Matt Urban Hope Center. Cynthia is completing her hours but also learning the soft skills needed to obtain and retain employment. Cynthia is working in the kitchen, helping prepare meals for the Urban Diner. We assist Cynthia in supplementing her income through our food pantry assistance and essential pantry. We will continue to work with her until employment is secured. Cynthia and her children are a part of the Hope Center system of support; we will continue to assist her until full self-sufficiency is achieved."

The blankets we will be donating are focused to their Homeless Outreach section. Last year alone, they were able to secure housing for 92 homeless individuals. We will, also, be having a blanket making party on November 24<sup>th</sup>. I'm working on securing the exact time. More details will be to follow!

In December, we are having A Warm for Christmas Drive! We will be collecting long johns, socks, underwear packages, sweat suits, hat and scarfs or good winter gloves to provide to the Buffalo City Mission. Also, to participate in the Hambone Express for Christmas Day, the sign up starts on November 12<sup>th</sup>.

Yours in fellowship,  
Natalie Golubski  
Public Relations Chair  
[ngolubski@russellbond.com](mailto:ngolubski@russellbond.com)

## Legislation - Twiesha Vachhrajani

### *California bans the sale of animal tested products*

The governor of California has signed a bill prohibiting manufacturers to “import for profit, sell, or offer for sale” any cosmetics that used animal testing during development. The law will take effect on January 1, 2020. Violations are punishable by a \$5,000 fine, plus an additional \$1,000 for each day the violation continues.

### *Coca-Cola Field to be renamed*

The home of the Buffalo Bisons will soon be Sahlen Field. Sahlen, a local meat processing company, has bought the naming rights for the park. The new name will feature starting this spring.

### *Changes to Canadian law can affect WNY travelers*

Canada is changing its laws on driving offenses related to drugs and alcohol. Originally, anyone living outside of Canada was banned from entering the country for 10 years after being convicted of driving under the influence of drugs or alcohol. After that time, provided there were no additional offenses, they would be considered “rehabilitated.” However, the new law which takes effect on December 18 changes these violations, as these individuals will no longer be eligible for “rehabilitation” after that 10 year period. These rules include someone who has been convicted of these violations while in the United States.

### *Erie County receives federal funding to expand Domestic Violence High-Risk team*

These funds will be provided to Erie County and the District Attorney BE SAFE (Buffalo and Erie County Stopping Abuse in the Family Environment) program, which focuses on reducing domestic violence homicides and near-fatal assaults in Erie County.





# Picture Page - 2018

